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SoleraTec Teams With Vista Networking Solution To Deliver New Integrated Digital NVR Solution

*Phoenix RSM embedded on VNS' integrated NVR with built-in PoE switch
provides a self-contained digital NVR video surveillance appliance.*

SAN DIEGO, CA. – January 24th 2013 – SoleraTec LLC, a provider of innovative video lifecycle management and storage products, is partnering with Vista Networking Solutions (VNS) to include SoleraTec's Phoenix RSM surveillance video management software with VNS's integrated Power-over-Ethernet (PoE) enabled digital network video recorders (NVR) to deliver an easy-to-use easy-to-setup video surveillance solution.

VNS' digital PoE NVR video surveillance appliance is a fully licensed 4- or 8-channel NVR that is scalable and cost effective. The built-in PoE enabled appliance reduces installation complexity and allows for quick and easy setup and configuration.

Desktop or rack-mount form factors present optional configurations with the VNS' system being easier to install than DVR units as they have fewer cables to run and include pre-installed SoleraTec Phoenix RSM software awaiting in-field camera set up. Available in 4- or 8-port models with 1Terabyte to 4Terabyte video retention capacity, the all-in-one solution is ideal for small to medium sized organizations looking for a complete video surveillance solution.

This innovative approach to digital NVR solutions –with built-in PoE switch connections– allows for quick installation and user setup. Simply connect up to eight IP-cameras (from over 200 different manufacturers) directly into the VNS NVR, use the Phoenix RSM camera wizard to find and configure the attached cameras, set your recording policies, and you are ready for operation.

Megapixel and HD cameras can be integrated and additional VNS NVR units can be added to the infrastructure to provide extra video retention capabilities. The Phoenix RSM client software is provided at no additional charge for both Windows and Mac clients. Easily search and playback video recorded on any of the VNS NVR units within the organization.

"Making the NVR easier to install than a DVR is what this appliance is all about. With a full featured, embedded, and licensed VMS out of the box, set up is simple and quick. We are looking forward to our partnership with SoleraTec to offer professional-grade

solutions which reduce installation complexity for IP video systems," stated Graham Joys, President of Vista Networking Solutions.

Phoenix RSM embedded on the VNS NVR delivers on the promise of digital video surveillance solutions being easier to install, easier to use, and provide true value. Vista Networking Solutions continues to innovate video surveillance solutions that customers actually need and want.

"Augmenting VNS' new digital NVR with Phoenix RSM delivers an excellent value to companies needing a scalable integrated NVR solution," stated Mark Armstrong, CEO of SoleraTec. "With the built-in PoE switch ports for the direct attachment of IP-cameras, the VNS NVR simplifies the video surveillance solution," continued Armstrong.

Pricing and Availability
Pricing for the VNS NVR starts at $2,699 MSRP. For more detailed information please contact SoleraTec at (760) 743-7200, www.SoleraTec.com or Vista Networking Solutions at http://www.vnssystems.com/PoE_NVR

About ViSTA Networking Solutions
ViSTA Networking Solutions (VNS) is a premier provider of information technology products/services focused on the needs of the video surveillance and security industries. We are addressing the unique requirements of next generation surveillance systems by applying leading edge computer and networking technologies to produce advanced digital video surveillance systems. Please visit http://vnssystems.com/ for more information.

About SoleraTec
SoleraTec is a leading developer of archive, storage, and video lifecycle management products. SoleraTec leverages a heritage of over 15 years to deliver quality, innovation, and technological advancement that has established it as one of the premier data protection solution providers in the industry. SoleraTec works through OEMs, dealers, and system integrators to deliver complete video asset protection solutions. The company was established in 1997 by a team of industry veterans with experience deploying data protection, HSM, and storage lifecycle management solutions to some of the largest companies around the world. For more information, please visit www.SoleraTec.com.

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